

# New HPE Partner Application Process

Welcome to business with HPE and thank you for your partnership! The HPE Partner Ready Portal gives you access to the sales tools and resources you need most in a single, secure site. Read this overview for tips about how to get started.



## Create your Partner Portal Account

Follow the hyperlinks to register and start using the Partner Ready Portal.

- 01 Visit the **Partner Ready Portal** website.
- 02 Locate the question: New user? Click **Register here**.
- 03 Enter your email address.
- 04 Search for your company's profile (within the portal database). If you're unable to locate your company profile, click **Create New** to add the profile to the database.
- 05 Complete the fields to add your personal details.
- 06 Set your password.

**Expect an email that contains additional instructions.**

## Apply for the HPE Partner Ready Program

- 07 View and choose your partnership type (e.g., Solution Provider).
- 08 Complete your company contact information.<sup>1</sup>
- 09 Tell us about your business.
- 10 Upload your legal documents.

## Accept Terms & Conditions

- 11 Review the HPE Partner Ready Terms & Conditions.
- 12 If you agree, select the checkbox and click **Submit**.

## Complete the Compliance Survey

**Expect an email from HPE with the subject: IMPORTANT - Complete the Hewlett Packard Enterprise Compliance Program Due Diligence Questionnaire.**

Review the instructions, and complete and submit the questionnaire.

## Get started!

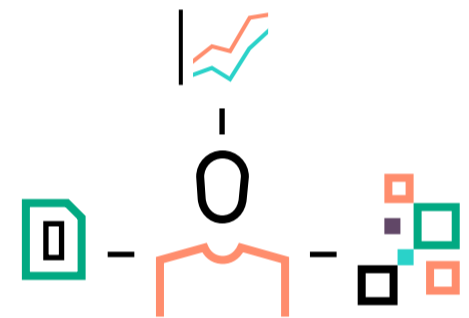
**Receive confirmation of your partner status from HPE.**

When approved, you'll receive a welcome email with full access to the Partner Ready Portal. Click **Portal Tutorials** in the footer of the Portal for demo videos and guides.



Account creation

Program application



Terms & Conditions



Compliance Survey

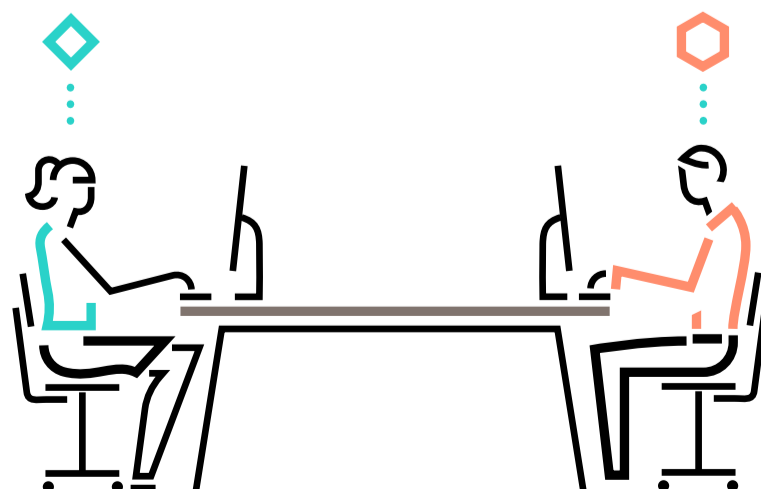


Get started!



## What's next?

Start doing business with HPE. You'll find tools and resources on the Portal to help you register for the HPE Partner Ready Program, configure products, request quotes, register deals, manage claims, and more.



<sup>1</sup> If you appear as your company's Legal Representative in the application form, you can continue to steps 3 and 4. Otherwise, the person identified as your Legal Representative will receive an email with details for completing the steps (i.e., the legal process).

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