

# How to become an HPE OEM

We're excited about welcoming you to the HPE OEM program. Becoming an HPE OEM is a simple process:

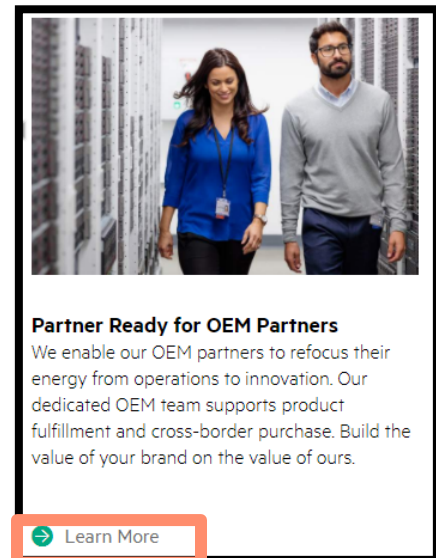
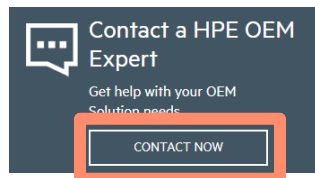
- Step 1: Review the Program scope and benefits
- Step 2: Complete a short questionnaire
- Step 3: Meet with an HPE OEM Sales representative

## Step 1: OEM Program Information

To start the process, go to the Partner Programs site at [www.hpe.com/us/en/solutions/partners](http://www.hpe.com/us/en/solutions/partners). Scroll down the page to the section that shows all HPE Partner Program types. Click on the **Learn More** button under the header **Partner Ready for OEM Partners**.

You can review the program scope and benefits to determine that it is the correct program for your business.

Click on the **Contact Now** button on the right side.



## Step 2: Questionnaire

Provide your name, work email address, contact information, company name and country of business. Select all HPE products of interest. Lastly, select general information about your solution and industry focus.

Click on **Submit** and an OEM Sales representative will contact you promptly.

## Step 3: HPE Sales Representative Meeting

The HPE Sales representative will review your OEM solution, the application process and provide guidance.

Part of HPE's policy requires our partners to execute a Global OEM Agreement that defines the terms under which you will operate with us as an OEM. Key provisions allow you to export, make approved modifications and include our products as a part of your solution. HPE has no volume requirements nor is pricing a part of our OEM Agreement. Upon the successful completion of the Application process, you will have access to our OEM Partner Portal, our OEM-specific Technical Support telephone line as well as enjoying other benefits of working with HPE as an OEM.