



Hewlett Packard
Enterprise

HPE Partner Ready Portal User & Company Registration, & Program Enrollment

User Guide

March 2025

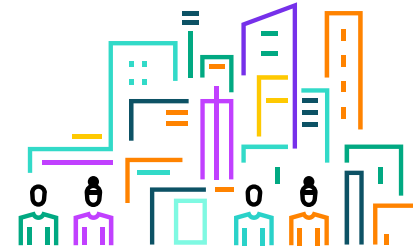
Table of contents



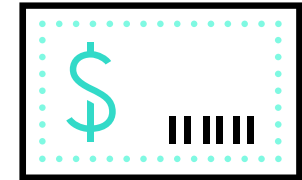
HPE Partner Ready Portal
& program enrollment
journey illustrated
roadmap



I am a new user of an
existing HPE partner
company



I am a new user of a new
company and need to
register my company as
an HPE partner



I need to enroll my
company into an HPE
partner program

Jump to:

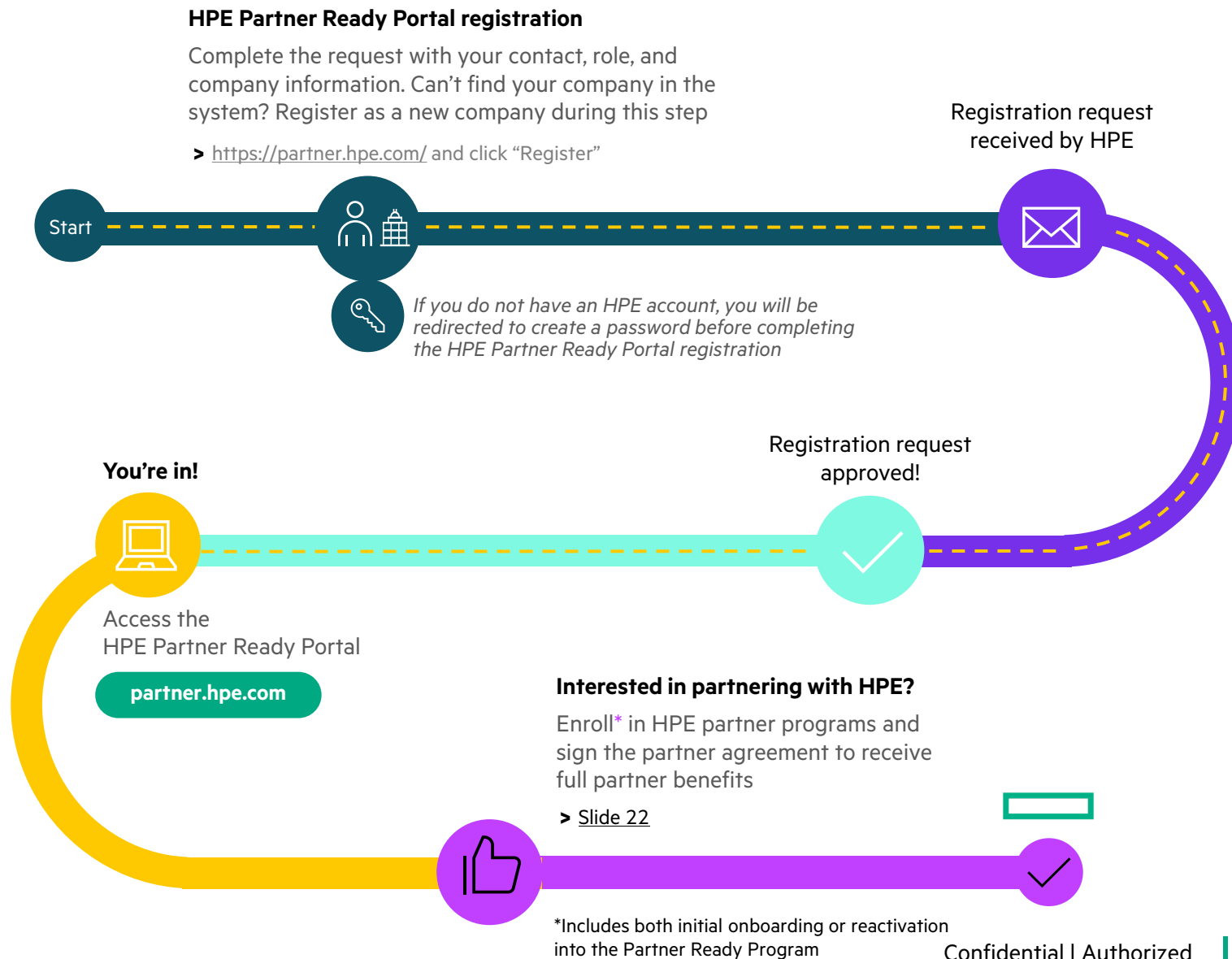
- > *HPE Partner Ready*
- > *HPE Partner Ready Vantage*
- > *OEM Partnership*

The HPE Partner Ready Portal & program enrollment journey

In this guide, you'll find:

- ✓ New user registration for an existing company
- ✓ New company and first-time user registration
- ✓ Enrollment into HPE partner programs

Once you have access to *partner.hpe.com*, you must then enroll in HPE partner programs if your company has not already done so



HPE Partner Ready Portal

New user registration of an existing company



Information required for new user registration

You are a new user of an **existing** HPE Partner registered company

User information

Work email	Prepopulated
Salutation	Required
First name	Prepopulated
Last name	Prepopulated
Country	Prepopulated
Phone number	Required
Job title	Required
Job function	Required
Preferred language	Prepopulated

Company information

Company trade name (DBA)	Required
Company legal name	Required
Company English name	Prepopulated
Tax/VAT/Registration ID	Required
Company website	Required (must be www. company .com)
Company domain	Required (must be @ company .com)
Physical street address	Prepopulated
Physical street address (secondary)	Optional
Physical city	Prepopulated
Physical state/province	Prepopulated
Physical postal Code	Prepopulated
Physical country	Prepopulated
Legal street address	Required
Legal street address (secondary)	Optional
Legal city	Required
Legal state/province	Required
Legal postal code	Required
Legal country	Required
Legal/company registration document	Required

Company information

Is the company owned by a parent company?	Required
Parent company type	Required
Parent company name	Required
Parent company city	Required
Parent company state	Required
Parent company country	Required
Key personnel & ownership data	Required
Business questions	Required
HPE contract signature	Required

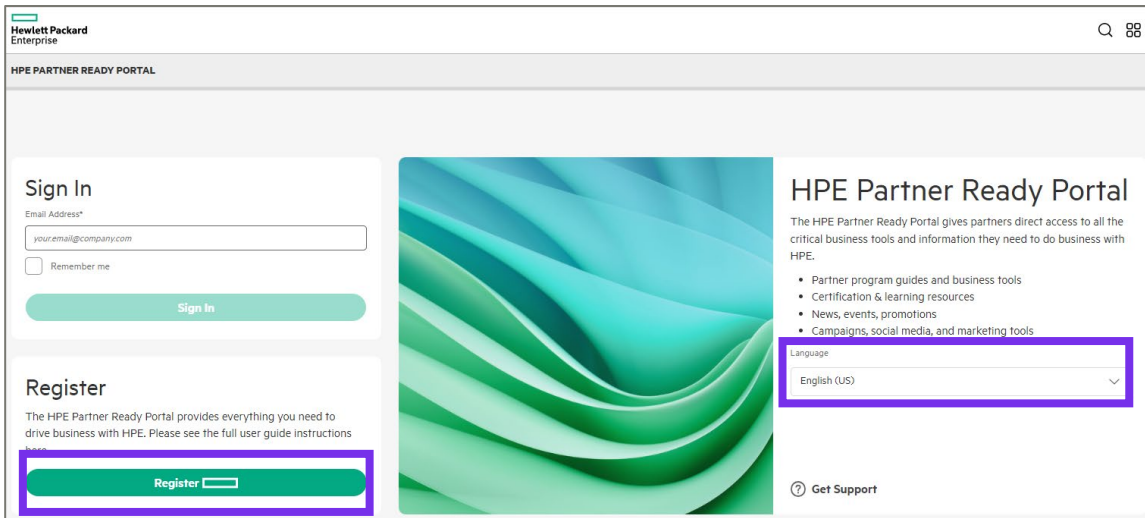


Getting started

OPTION 1 – Register directly on the HPE Partner Ready Portal

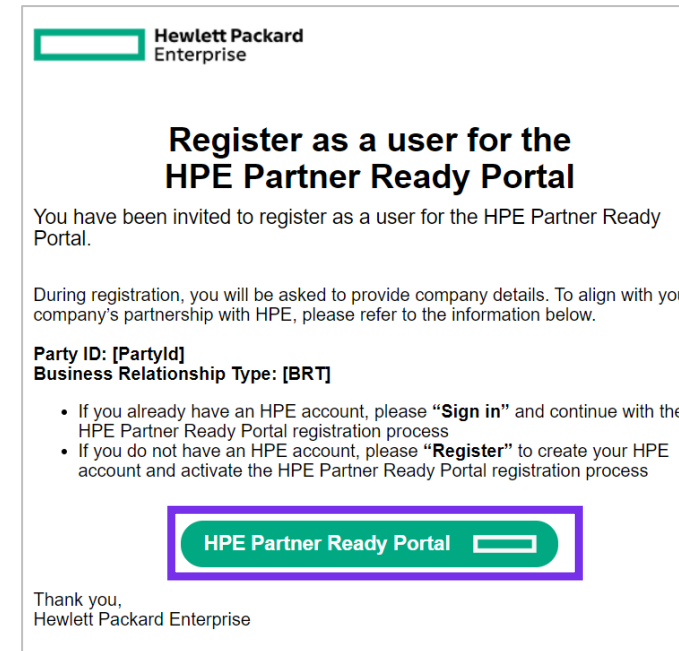
Begin your registration by accessing the login screen at partner.hpe.com

- Select your **preferred language**
- Click **Register**



OPTION 2 – Register using a PPA email invitation

- Request an invitation from your company Partner Portal Administrator (PPA)
- From the email invitation, click **Register**



Create an HPE account

You must first have an HPE account in order to register for the HPE Partner Ready Portal

This step provides an added layer of security. It also gives you access to other HPE applications such as Seismic.

If you have an account, sign in using your email and password.

If you do not already have an HPE account, complete the new user form and create your password. Avoid generic email domains (such as name@gmail.com, name@yahoo.com, etc.). You will receive a verification email to activate your account.

Signing in or activating a new account will begin a user session.

You will be redirected to the HPE Partner Ready Portal application form.

Create an HPE Account

Access all of HPE with these credentials.

Email*

Password* ⓘ

First Name*

Last Name*


Organization Information

Organization Name

Street Address

Street Address 2

City


Verification email sent

To finish signing in, check your email.

[Back to sign in](#)

HPE Account Registration Activation

Hi New user,

Thank you for requesting a Hewlett Packard Enterprise Sign In account.

One final step is required: please verify ownership of your email by activating your account.

[Activate HPE Account](#)



Complete the HPE Partner Ready Portal application

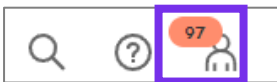
The registration for a **new user of an existing company** includes the following steps:

1. Searching for and selecting your company, and
2. Entering your user profile information and communications options

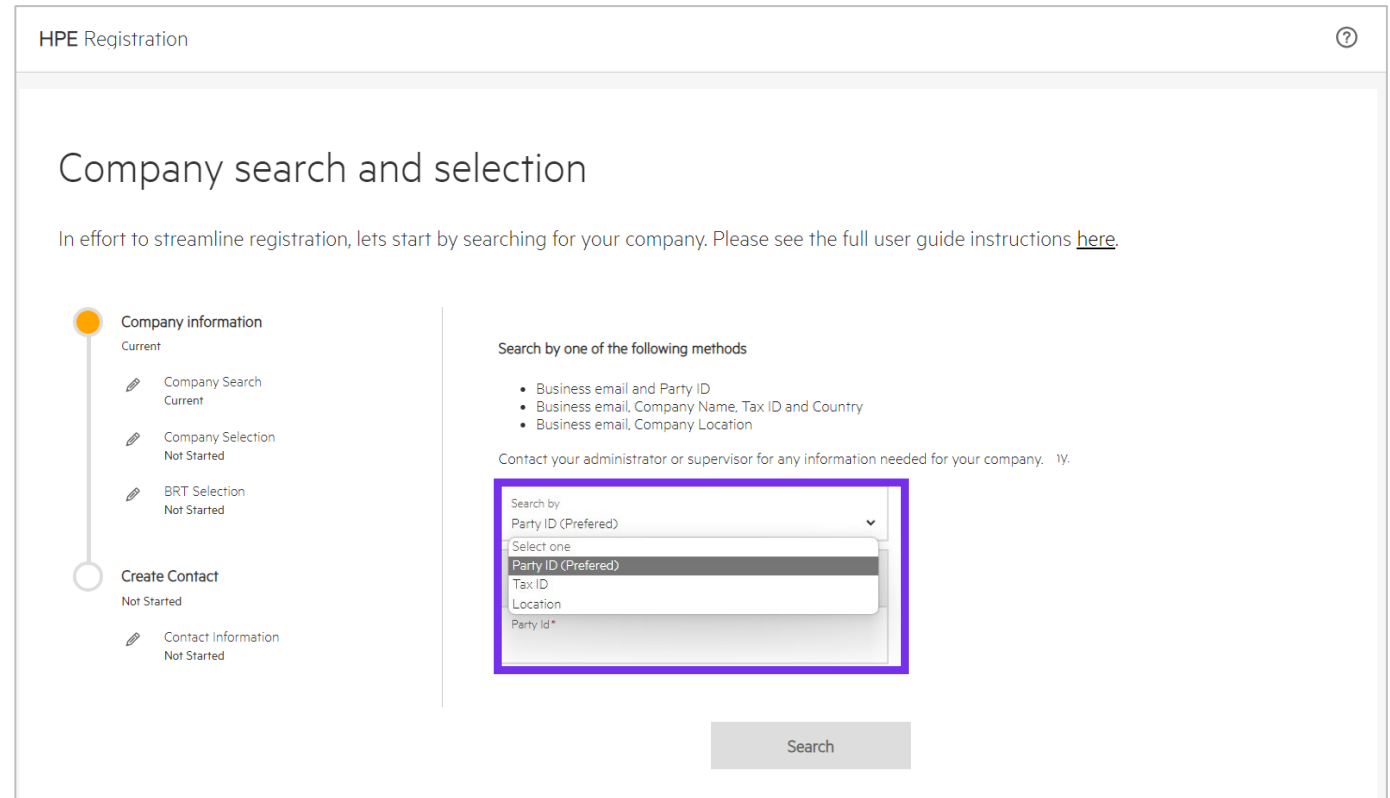
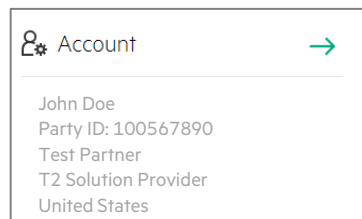
When searching for your company, you may do so by either company **Party ID**, **Tax ID**, or **Location** information.

Tip: You can get your Party ID from your company PPA or a colleague who is already using the HPE Partner Ready Portal. They will need to log in and:

Click the **Profile settings icon** on the Home page



The Party ID is visible in the **Account** section



Company and Business Relationship selection

Select your Company

If you see the correct Partner Name but cannot find the correct address, use the **Support icon** (?) to open a support ticket to create a new location.*

Search results for

[Edit search criteria](#)

items per page

Company Name	Party Id	Address
<input checked="" type="radio"/> Test Company Incorporated	100567890	123 MAIN ST, CAPITOL CITY, 12345 CA, USA

[Continue](#) Showing 1-1 from 1 data items < 1 >

Not seeing your company? Try changing your search or registering a new company

[Edit search criteria](#)

[Register new company](#)

*Note:

- If you have opened a support ticket, please stop the registration process until you receive an answer from the Support Team
- You can resume the registration process by clicking the “Register” button on your email invitation or on the HPE Partner Ready Portal login page

Select your Partnership Type**

If you cannot find the correct Partnership Type, click the **Back** button and then the **Register new company** link.

Search results for

[Edit search criteria](#)

Partner (1)

items per page

Partnership Type	Contract Date	Sell into Market
<input checked="" type="radio"/> T2 Solution Provider	-	USA

[Back](#) [Continue](#) Showing 1-1 from 1 data items 1

Not seeing your company? Try changing your search or registering a new company

[Edit search criteria](#)

** You can get the correct Partnership Type from your company PPA; it is visible under **Profile settings** → **Account**

[Account](#) →

John Doe
Party ID: 100567890
Test Partner
T2 Solution Provider
United States

Add your contact details

After selecting your company, **add your details:**

- 1. User details;** some of these details may be prefilled from your HPE account
- 2. Contact details**
3. Choose your **Communication Options** and accept the **Terms of use**
4. Click **Continue**

Contact information

Work email john.doe@test.com
Salutation * Select one
First name *
Middle name
Last name *
Country * Select one
Preferred language * Select one
Prefix * Select one
Mobile number *
Timezone * Select one
Preferred date format * Select one
Job title * Select one
Job function * Administration Audit/Risk/Compliance Business/Operations Education/Training Finance Hold control key to select multiple items
Primary job function * Select one

Communication Options

Communication options
How do you prefer to be contacted by Hewlett Packard Enterprise?

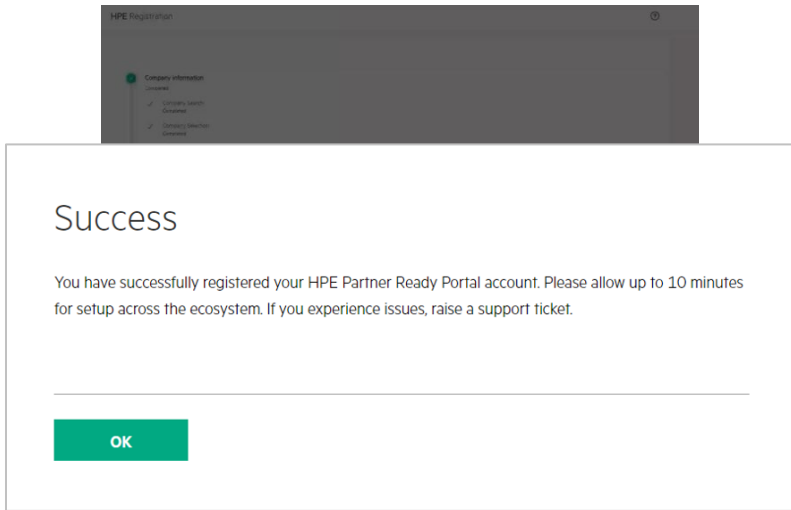
Email

Phone

Hewlett Packard Enterprise Terms of use
Thank you for your interest in becoming an HPE partner. Before you can proceed, you must read and accept the Terms of use.

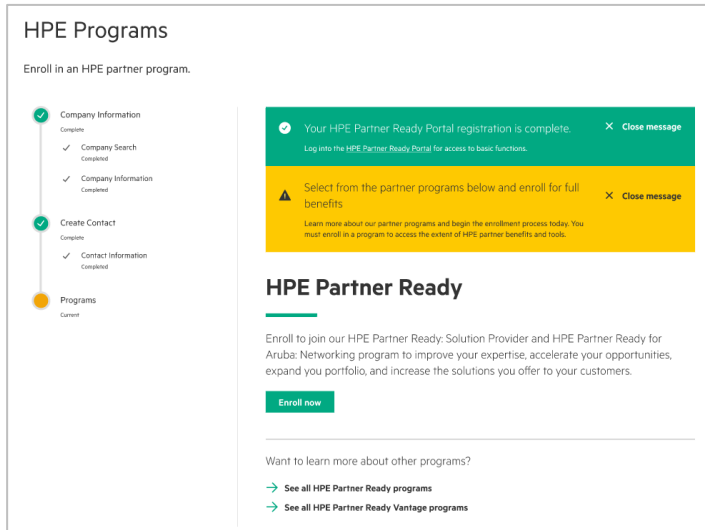
I agree to the [HPE Terms of use](#) *

Approval and initial login

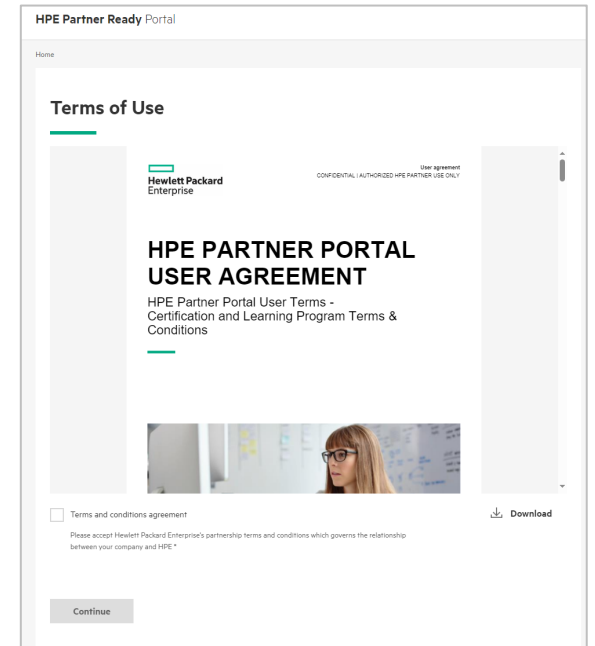


Depending on the email address used to register, your request will be approved automatically or manually.

- Automatic approval will occur if your email matches your company domain
- Manual approval may take several days depending on your Partner Portal Administrator. Once you are approved, you'll receive an email with instructions to complete your registration




If you were referred by a Distributor, you'll be directed to a program information page. A legal company representative must complete enrollment. If you'd like to see this process, [jump to slide 22 of this guide.](#)

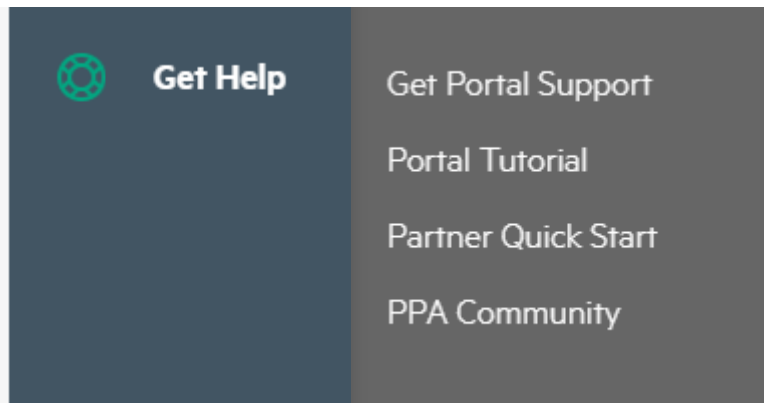


Upon your first login to the HPE Partner Ready Portal, you'll be asked to accept the HPE Partner Ready Portal User Agreement.

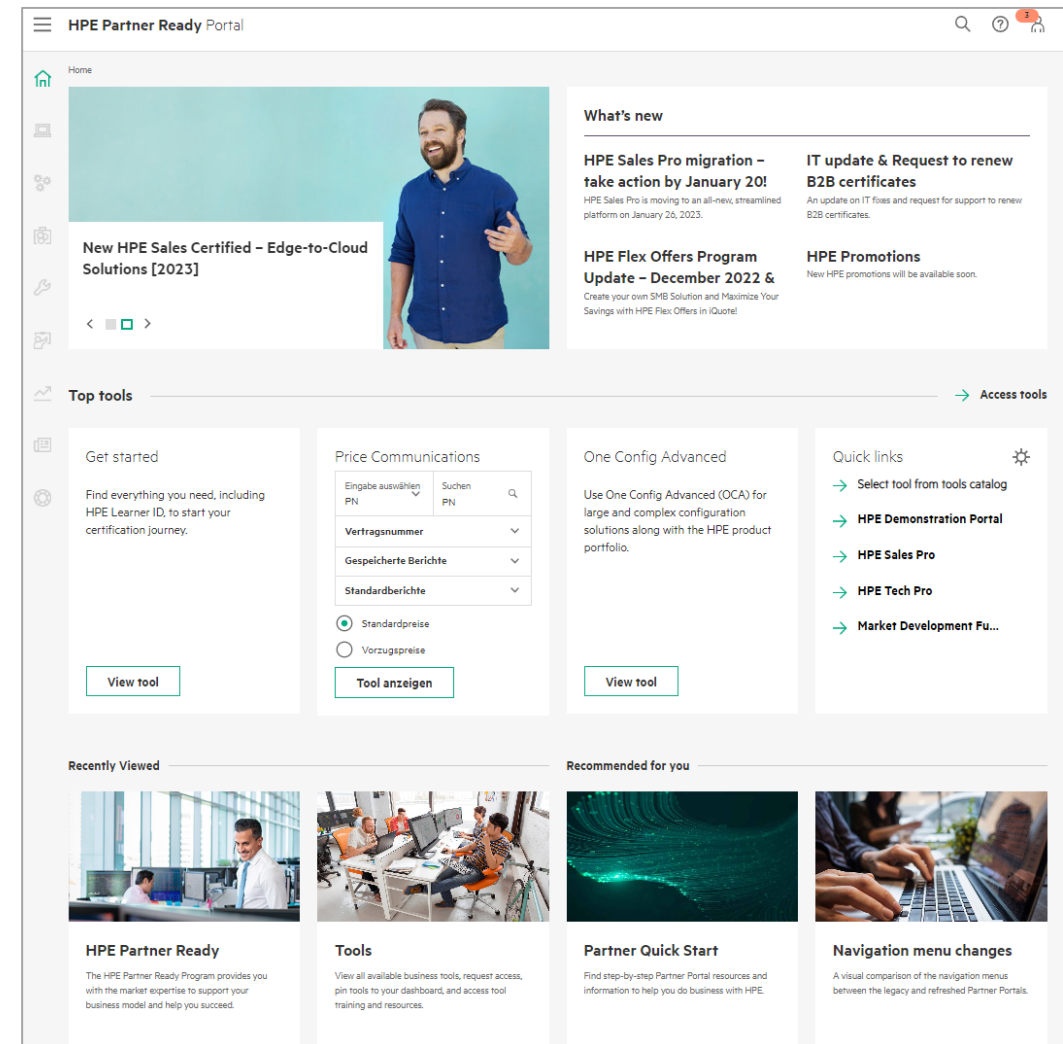
After accepting, you'll be directed to the HPE Partner Ready Portal home page.

You're in! Access the HPE Partner Ready Portal

- Visit partner.hpe.com and log in using your HPE account
- The Home page is personalized for you, specific to your role, region, language, and partnership type
- Help is available by clicking the **Support icon**  on any screen



You can find information on how to use the HPE Partner Ready Portal on the left-hand navigation menu, under **Get Help**.



HPE Partner Ready Portal

New company & new user registration



Information required for new company/new user registration

You are a new company (and will register both your company and yourself as a new user)

User information

Work email	Prepopulated
Salutation	Required
First name	Prepopulated
Last name	Prepopulated
Country	Prepopulated
Phone number	Required
Job title	Required
Job function	Required
Preferred language	Prepopulated

Company information

Company trade name (DBA)	Required
Company legal name	Required
Company English name	Prepopulated
Tax/VAT/Registration ID	Required
Company website	Required (must be www. company.com)
Company domain	Required (must be @ company.com)
Physical street address	Prepopulated
Physical street address (secondary)	Optional
Physical city	Prepopulated
Physical state/province	Prepopulated
Physical postal Code	Prepopulated
Physical country	Prepopulated
Legal street address	Required
Legal street address (secondary)	Optional
Legal city	Required
Legal state/province	Required
Legal postal code	Required
Legal country	Required
Legal/company registration document	Required

Company information

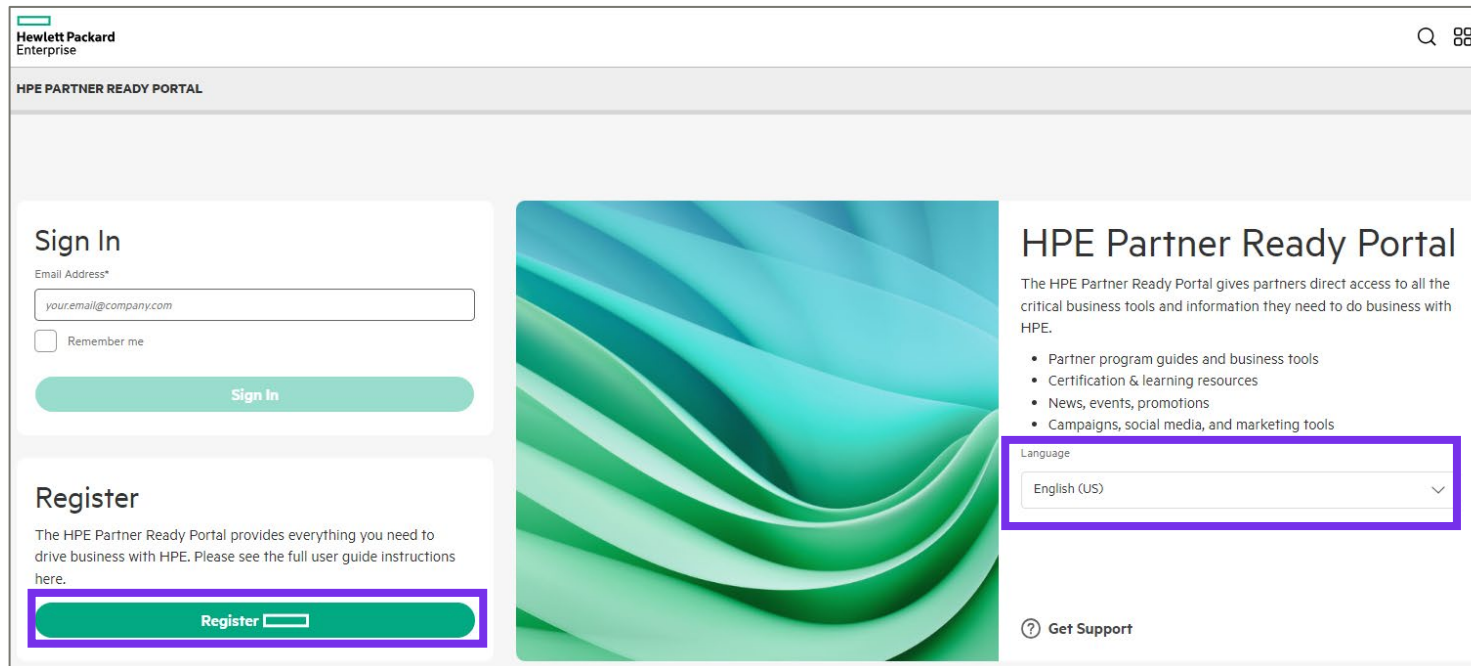
Is the company owned by a parent company?	Required
Parent company type	Required
Parent company name	Required
Parent company city	Required
Parent company state	Required
Parent company country	Required
Key personnel & ownership data	Required
Business questions	Required
HPE contract signature	Required

Getting started

Register directly on the HPE Partner Ready Portal

Begin your registration by accessing the login screen at partner.hpe.com

- Select your **preferred language**
- Click **Register**



Create an HPE account

You must first have an HPE account in order to register for the HPE Partner Ready Portal

This step provides an added layer of security. It also gives you access to other HPE applications such as Seismic.

If you have an account, sign in using your email and password.

If you do not already have an HPE account, complete the new user form and create your password. Avoid generic email domains (such as name@gmail.com, name@yahoo.com, etc.). You will receive a verification email to activate your account.

Signing in or activating a new account will begin a user session. **You will be redirected to the HPE Partner Ready Portal application form.**

Create an HPE Account

Access all of HPE with these credentials.

Email*

Password* ⓘ

First Name*

Last Name*


Organization Information

Organization Name

Street Address

Street Address 2

City


Verification email sent

To finish signing in, check your email.

[Back to sign in](#)

HPE Account Registration Activation

Hi New user,

Thank you for requesting a Hewlett Packard Enterprise Sign In account.

One final step is required: please verify ownership of your email by activating your account.

[Activate HPE Account](#)



Confirm your company is not already a partner

You must first search for your company to ensure you are not already a registered HPE partner.

Search for your company using:

- Party ID (preferred)
- Tax ID
- Location

Search by
Party ID (Preferred) ▼

Company email
prp.test2apr7@yopmail.com

Party Id*

Search by
Tax ID ▼

Company email
prp.test2apr7@yopmail.com

Tax ID*

Country*
Select one ▼

Search by
Location ▼

Company email
prp.test2apr7@yopmail.com

Company legal name

Street address

City

State/Province

Postal Code

Country*
Select one ▼

If your company cannot be found, click the **Register new company** link to start the request.

Search by one of the following methods

- Business email and Party ID
- Business email, Company Name, Tax ID and Country
- Business email, Company Location
- Business email and Duns Id

Contact your administrator or supervisor for any information needed for your company.

Search by
Party ID (Preferred) ▼

Company email
prp.test2apr7@yopmail.com

Party Id*
6789086357

[Register new company.](#) Continue



Register a new company

Enter your company information and address(es).

This section includes a **toggle button** asking if you are interested in enrolling in an **HPE Partner Program**. Activate the toggle if you wish to receive more information about HPE Partner Program enrollment after you submit your HPE Partner Ready Portal request.

Note on company addresses:

Company address: The address that appears on the company's documents.

Company physical address:

- The company's physical address
- If this address is the same as the legal address, select the checkbox

Enter company information

Company trade name (DBA)*
Company legal name*
Company english name*
Tax/VAT/Registration ID*
Company website* www.domain.com
Company domain* @domain.com

Is the company owned by a parent company?

Company physical address

The information in this section is required to be provided in a latin character set.

Street address* 4078 Airplane Avenue
Street address (secondary)
City* Wallingford
State/Province* CT
Postal code* 06492
Country* United States

Company legal address

Select if the Physical and Legal address are the same

Upload legal documents*

Please upload the following company documents:

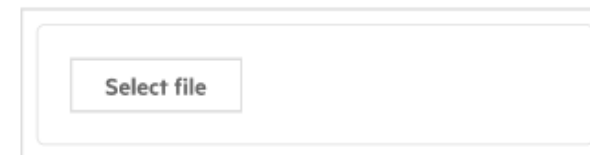
- For Limited or Private Limited firm, please upload 'Certificate of Incorporation along with GST certificate'
- OR
- For proprietor firm, please upload 'Registration Certificate/Proof of the registration along with GST certificate'

How to zip a file in Windows 10:

1. Locate the file that you want to zip
2. Press and hold (or right-click) the file or folder, select (or point to) Send to
3. Select compressed (zipped) folder. A new zipped folder with the same name is created in the same location

How to zip a file or folder on Mac:

1. Click the Finder icon in your Mac's Dock to make sure it's the active application.
2. Right-click (or control-click) on the file or folder you want to compress.
3. Select Compress [name of file] or Compress X items from the contextual dropdown menu



Interested in enrolling in an HPE Partner Program?

Once the application is submitted you will receive a confirmation email with password instructions and step-by-step guide to continue your HPE partner program enrollment

Back

Continue

Add your contact details

After creating your company, add your user details:

1. **User details**
2. **Contact details**
3. Choose your **Communication Options** and accept the **Terms of use**
4. Click **Continue**

User Details

Work email john.doe@test.com
Salutation * Select one
First name *
Middle name
Last name *

If you are registering as the first HPE Partner Ready Portal user for your company, you must use an official company email domain and cannot use a shared mailbox (such as sales@companydomain.com, admin@companydomain.co.uk etc.).

If you started this process with a generic email domain, you must exit this registration and restart the process using a company-domain email.


Contact Details

Country * Select one
Preferred language * Select one
Prefix * Select one
Mobile number *
Timezone * Select one
Preferred date format * Select one
Job title * Select one
Job function * Administration Audit/Risk/Compliance Business/Operations Education/Training Finance Hold control key to select multiple items
Primary job function * Select one

Communication Options

Communication options	
How do you prefer to be contacted by Hewlett Packard Enterprise?	
Email	<input checked="" type="checkbox"/>
Phone	<input type="checkbox"/>
Hewlett Packard Enterprise Terms of use Thank you for your interest in becoming an HPE partner. Before you can proceed, you must read and accept the Terms of use.	
<input checked="" type="checkbox"/> I agree to the HPE Terms of use	
Back	Continue

Approval and initial login



You're approved!
Complete your HPE Partner Ready Portal registration

Your registration with the HPE Partner Ready Portal has been approved. Please "Sign in" to complete the registration process.

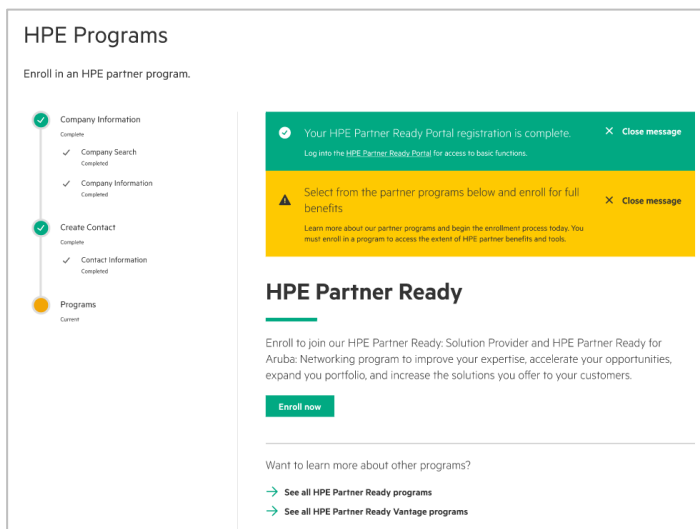
[Sign in to complete registration](#)

Once you complete your registration and log into the HPE Partner Ready Portal, you can enroll in HPE partner programs. Learn more on the program pages accessible from the main menu.

[See a complete view](#) of your HPE Partner Ready Portal registration journey.

Thank you,
 Hewlett Packard Enterprise

Approval may take up to two business days. You will receive an email with a link to sign in and finalize your registration.



HPE Programs

Enroll in an HPE partner program.

- Company Information
 - Company Search Completed
 - Company Information Completed
- Create Contact
 - Contact Information Completed
- Programs
 - Current

Your HPE Partner Ready Portal registration is complete. Log into the HPE Partner Ready Portal for access to basic functions.

Select from the partner programs below and enroll for full benefits. Learn more about our partner programs and begin the enrollment process today. You must enroll in a program to access the extent of HPE partner benefits and tools.

HPE Partner Ready

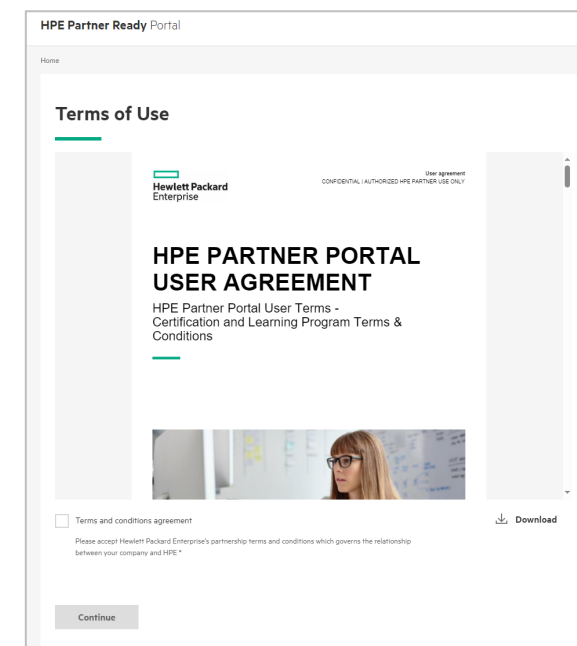
Enroll to join our HPE Partner Ready: Solution Provider and HPE Partner Ready for Atuba: Networking program to improve your expertise, accelerate your opportunities, expand your portfolio, and increase the solutions you offer to your customers.

[Enroll now](#)

Want to learn more about other programs?

- [See all HPE Partner Ready programs](#)
- [See all HPE Partner Ready Vantage programs](#)

If you toggled to learn about enrolling into HPE partner programs or were referred by a Distributor, you'll be directed to an information page. A legal company representative must complete enrollment. If you'd like to see this process, [jump to slide 22 of this guide](#).



HPE Partner Ready Portal

Home

Terms of Use

HPE PARTNER PORTAL USER AGREEMENT
 HPE Partner Portal User Terms - Certification and Learning Program Terms & Conditions

Terms and conditions agreement

Please accept Hewlett Packard Enterprise's partnership terms and conditions which governs the relationship between your company and HPE.

[Download](#)

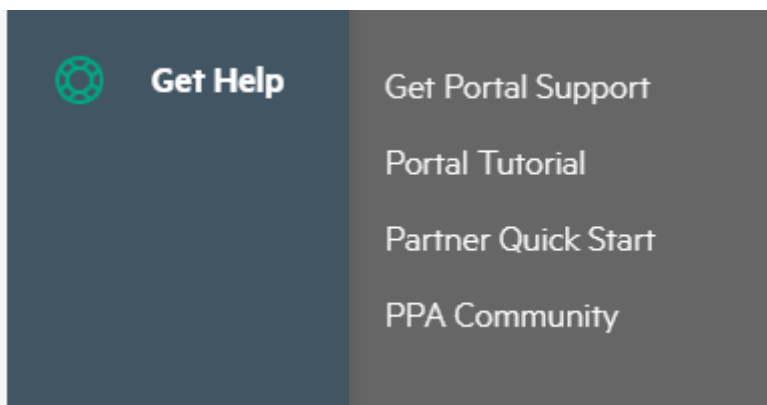
[Continue](#)

Upon your first login to the HPE Partner Ready Portal, you'll be asked to accept the HPE Partner Ready Portal User Agreement.

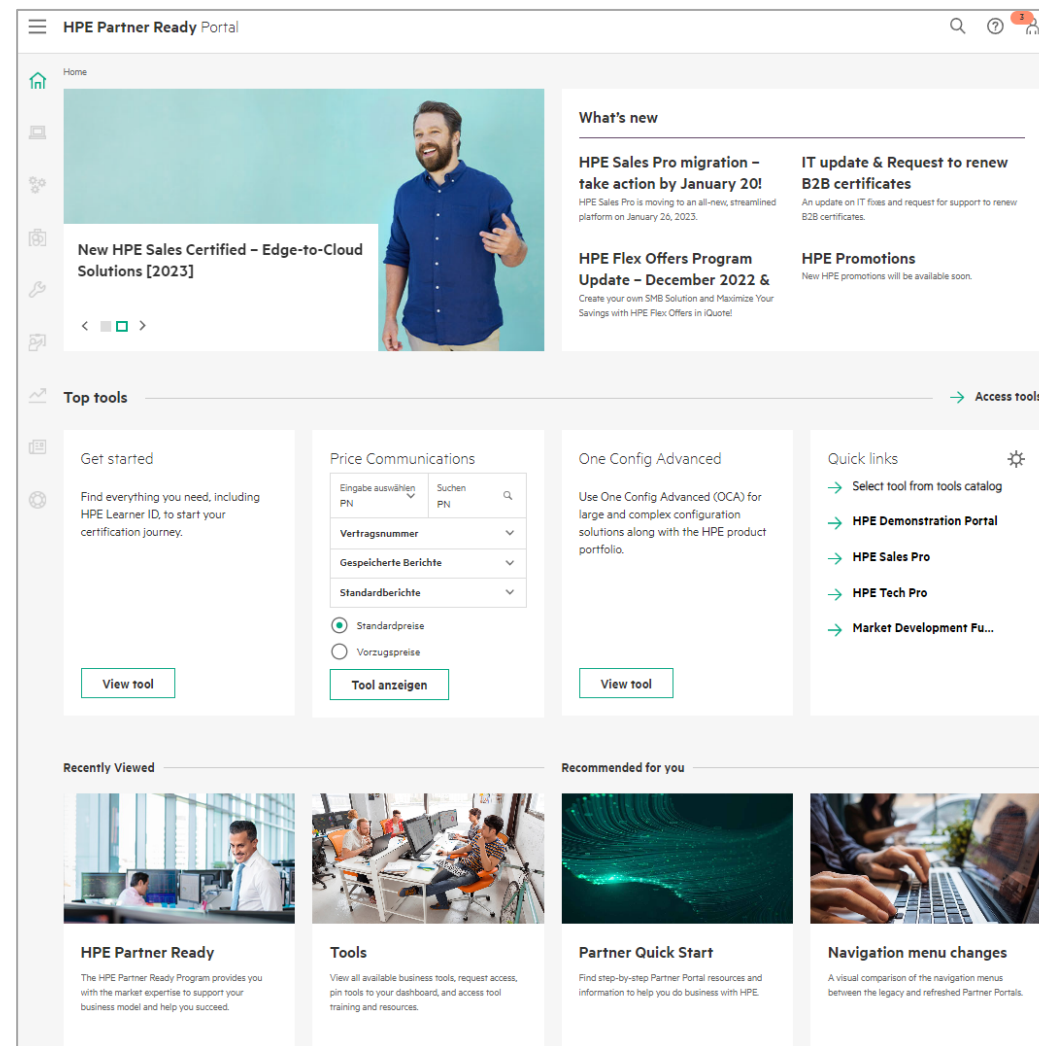
After accepting, you'll be directed to the HPE Partner Ready Portal home page.

You're in! Access the HPE Partner Ready Portal

- Visit partner.hpe.com and log in using your HPE account
- The Home page is personalized for you, specific to your role, region, language, and partnership type
- Help is available by clicking the **Support icon** (?) on any screen



You can find information on how to use the HPE Partner Ready Portal on the left-hand navigation menu, under **Get Help**.



HPE Partner Ready & HPE Partner Ready Vantage Program Enrollment



Information required for partner program enrollment

You are enrolling in an HPE partner program—have this information ready

User information

Work email	Prepopulated
Salutation	Required
First name	Prepopulated
Last name	Prepopulated
Country	Prepopulated
Phone number	Required
Job title	Required
Job function	Required
Preferred language	Prepopulated

Company information

Company trade name (DBA)	Required
Company legal name	Required
Company English name	Prepopulated
Tax/VAT/Registration ID	Required
Company website	Required (must be www. company.com)
Company domain	Required (must be @ company.com)
Physical street address	Prepopulated
Physical street address (secondary)	Optional
Physical city	Prepopulated
Physical state/province	Prepopulated
Physical postal Code	Prepopulated
Physical country	Prepopulated
Legal street address	Required
Legal street address (secondary)	Optional
Legal city	Required
Legal state/province	Required
Legal postal code	Required
Legal country	Required
Legal/company registration document	Required

Company information

Is the company owned by a parent company?	Required
Parent company type	Required
Parent company name	Required
Parent company city	Required
Parent company state	Required
Parent company country	Required
Key personnel & ownership data	Required
Business questions	Required
HPE contract signature	Required



Partner Enrollment into the HPE Partner Ready program

Distributors
Refer Partner via the HPE Partner Ready Portal

1

Invitation for partnership
Dear John,
You have been invited by Travis Clair to apply for H

Partners
Access then fill out the **Enrollment application**

2

Respond to the business questions

Complete the Compliance Due Diligence Requirement

Sign the HPE contract

HPE Onboarding team
HPE validates request

3

Confirm as accepted into the HPE Partner Ready program as a business partner

Partner Reactivation into the HPE Partner Ready program

Distributors
Refer Partner via the HPE Partner Ready Portal

1

Invitation for partnership
Dear John,
You have been invited by Travis Clair to apply for H

Partners
Access then fill out the **Reactivation application**

2

Complete the Compliance Due Diligence Requirement

Fill in the Business plan

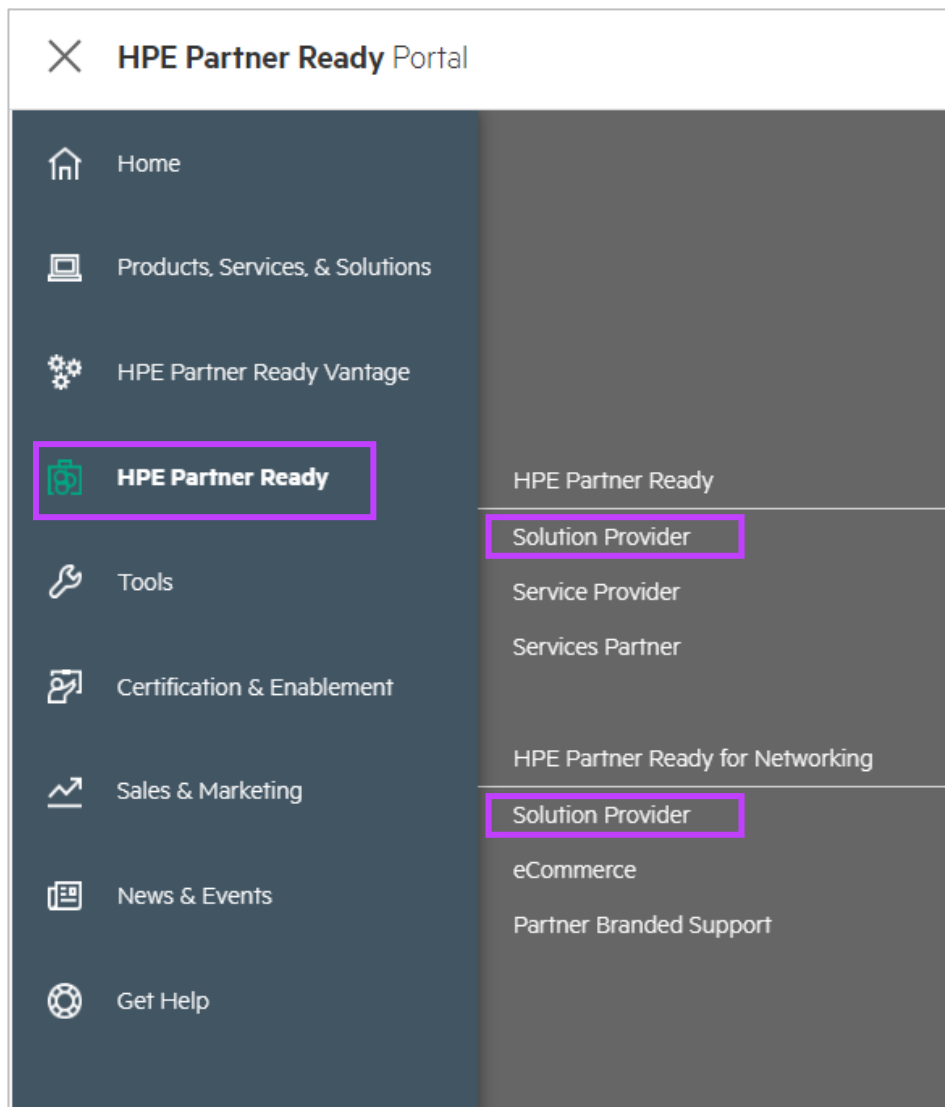
Sign the HPE contract

HPE Onboarding team
HPE validates request

3

Confirm as accepted into the HPE Partner Ready program as a business partner

Want to become a Business Partner? Locate the Solution Provider pages



HPE Partners can enroll in the HPE Partner Ready Program by completing application forms available on the HPE Partner Ready Portal.

To enroll as an **HPE Partner Ready Business Partner**:

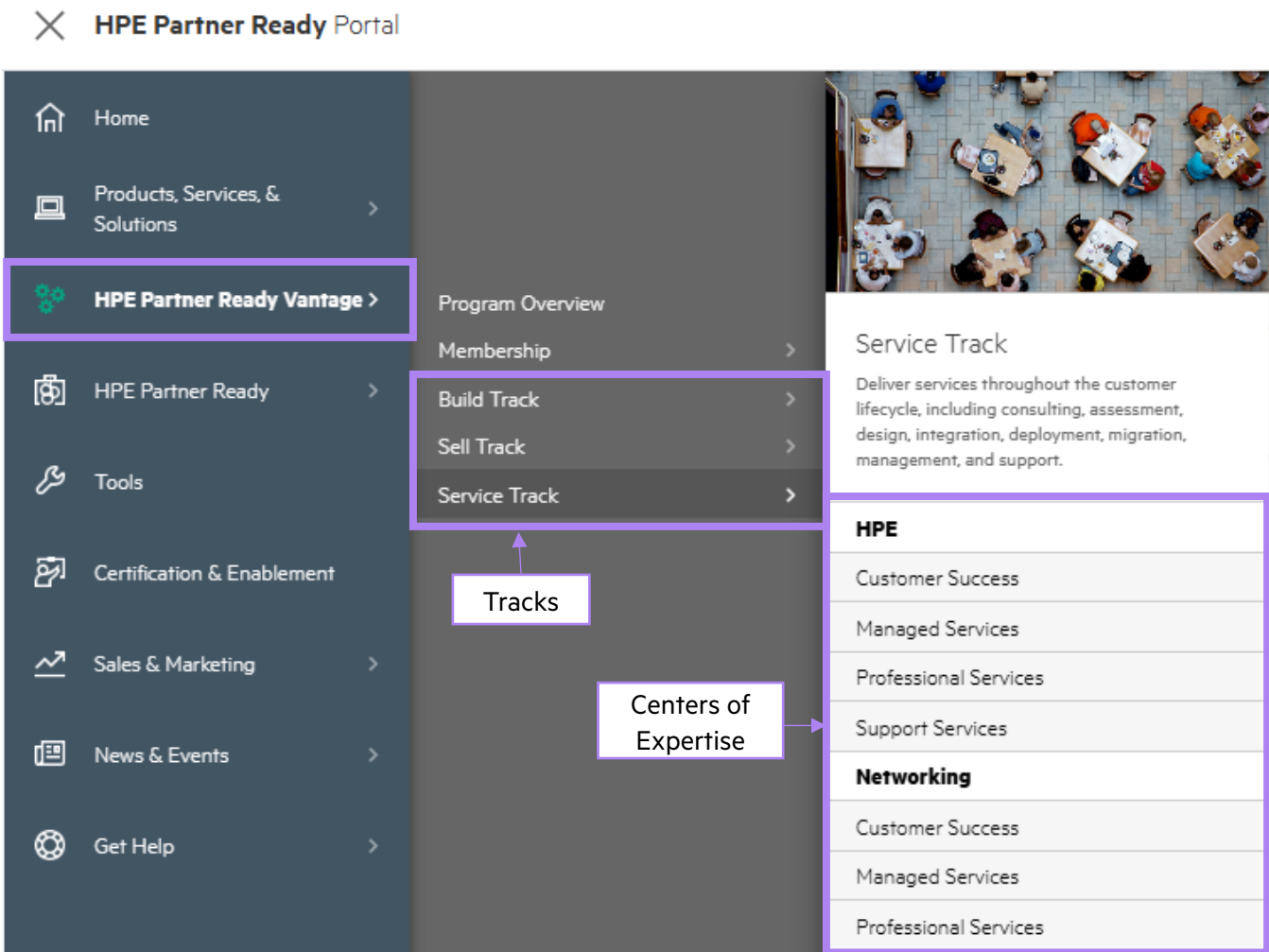
- Home > HPE Partner Ready > HPE Partner Ready > [Solution Provider](#)

-or-

- Home > HPE Partner Ready > HPE Partner Ready for Networking > [Solution Provider](#)

Additional HPE Partner Ready programs are available to participate in depending on your partner type and status.

HPE Partner Ready Vantage



HPE Partners can enroll in the HPE Partner Ready Vantage Program by completing application forms available on the HPE Partner Ready Portal.

The program has three tracks: **Build, Sell**, and **Service**, each offering Centers of Expertise.

Enroll in the **Centers of Expertise** that are right for your business. Centers of Expertise are based on a common framework of business unit portfolio and strategy.



Complete the enrollment forms



HPE Partner Ready: Solution Provider

Resell, integrate, and provide value add hardware, software, and services.

Grow your business with HPE's broad and innovative portfolio. Earn incentives and preferential pricing by selling in HPE strategic markets and driving customer business outcomes aligned to industry-leading workloads.

Unlock the benefits we offer to our partner community:

- Expand your knowledge with HPE's extensive training and certification programs.
- Answer customer questions quickly with insight from HPE specialists and our vast technical community.
- Drive mutual business growth by collaborating with other partners.

Contact your HPE representative for more information on becoming an HPE Partner Ready: Solution Provider.

Enroll Now a

1. On the program page of your selection, click the green **Enroll Now** button a to initiate the application
2. A popup b will ask you to confirm that you are a legal representative of your company
3. Complete the application questions; some applications require program-specific questions
4. Be sure to read through all contract pages and sign the final document (instructions for Adobe Digital Signature or submitting a wet signature are included in the form)
5. Track your progress using the Enrollment Status tracker c on the top of each page

✕

Enrollment may only be accessed by legal representatives

Only Legal Representatives can enroll in this process. In case you are not authorized as a legal representative please reach out to the authorized person to submit the enrollment.

I confirm I am a legal representative

No

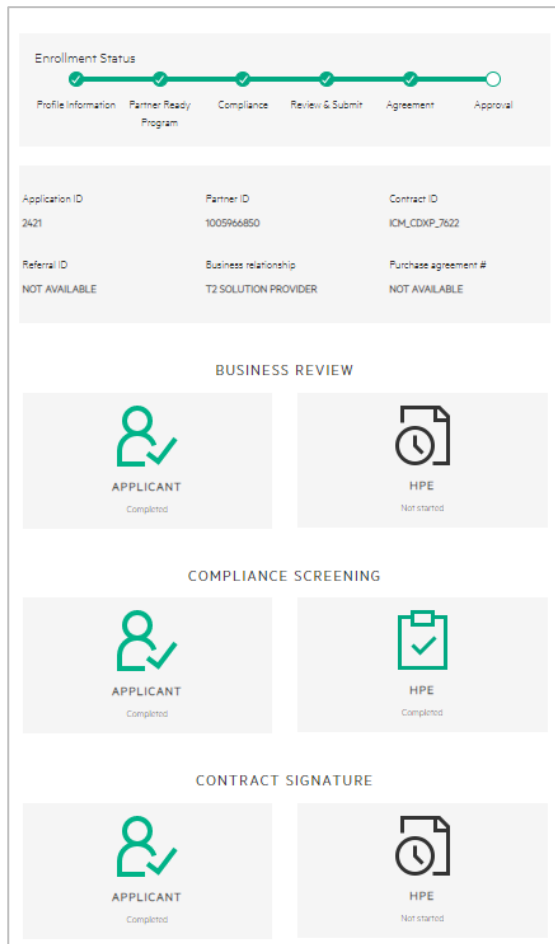
b

c Enrollment Status

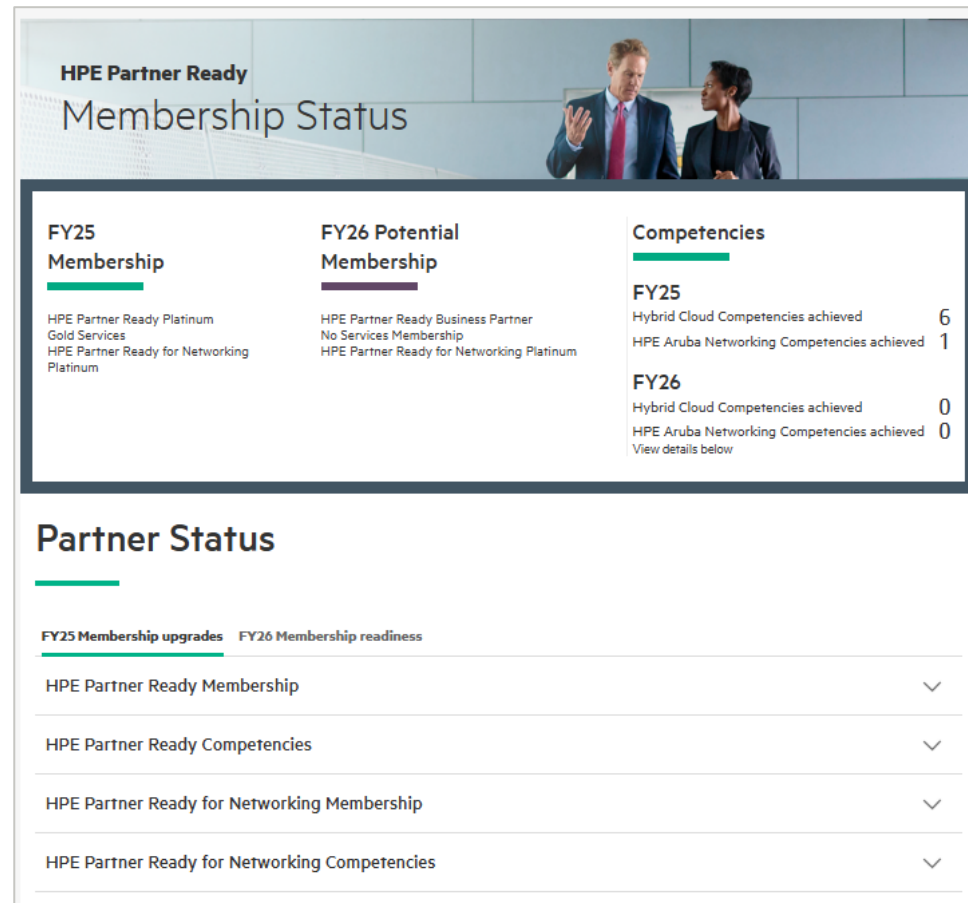
A complete guide featuring steps for each program track is available on the HPE Partner Ready Portal program pages.



Tracking your enrollment progress



Once your application is submitted, you can track the status on the program enrollment page.



Once you are approved, you will be redirected to the membership status page.



OEM Program Enrollment



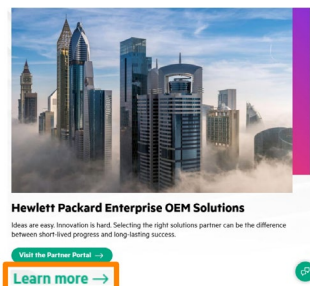
How to become an HPE OEM Partner

Step 1

Review the OEM Program scope and benefits

Review **Hewlett Packard Enterprise OEM Solutions**

Click the **Learn more** link <https://www.hpe.com/us/en/oem/virtual-oem.html> to review the program scope and benefits to determine if this program is the right fit for your business



Step 2

Complete a short questionnaire

Register by selecting **Start your partnership with HPE OEM Solutions today**

Provide your personal and company details, and how you prefer to be contacted. Click Submit and an OEM Sales representative will contact you promptly.

Step 3

Meet with an HPE OEM Sales Representative

An HPE Sales representative will review your OEM application and provide guidance.

- HPE policy requires partners to execute a Global OEM Agreement that defines the terms under which you will operate as an OEM
- Key provisions allow you to export, make approved modifications, and include our products as a part of your solution
- HPE has no volume requirements, nor is pricing a part of our OEM Agreement
- Upon the successful completion of the Application process, you will have access to the HPE Partner Ready Portal and our OEM-specific Technical Support telephone line, as well as enjoying other benefits of working with HPE as an OEM



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Thank you